# DELAWARE COUNTY AGRICULTURAL SOCIETY BOARD MEETING

September 3, 2019

# ATTENDANCE

Present – Pat Allen, Jackie Colflesh, Mike Conklin, Mick Fisher, Mike Harter, Collin Howard, Don Howard, Dan Huffman, Joe McLead, Jon Melvin, Larry Moreland, Pat Paykoff, Tiffany Rankin, Aaron Roll, Tom Roll, Colleen Smith, Chip Thomson, Benjamin Wenner, Diane Winters, Tom Wright, Laryssa Hook (Ex-Officio) and Sandy Kuhn (General Manager/Secretary)

Absent - P.J. Terry

# **GUESTS**

Tim Wood and T. Thomson

## CALL TO ORDER AND ROLL CALL

Don Howard, President, called the meeting to order. The Pledge was recited. Roll call was taken.

# PUBLIC COMMENT

T. Thomson gave a sponsorship update. He said that he was on track for similar sponsorship dollars to 2018. He was down one sponsor but had made up half of that with new sponsors.

#### **MINUTES**

Aaron Roll moved and Jackie Colflesh second the motion to approve the August 20, 2019 board minutes. Motion carried.

<u>PRESIDENT'S REPORT</u> – Don Howard asked board members if they wanted to allow people to hang their chairs on the new fence? Discussion was held on whether it would damage the fence and if for the future it made sense to try to mark areas off and sell them. After much discussion it was decided that the hanging of chairs part of the tradition and would be allowed. We need to limit the amount of time they are on the fence so don't allow them to hang the chairs until sometime in the summer.

Don Howard also requested that if board members have maintenance projects that need done for fair, to please run them through Sandy Kuhn and the office instead of going directly to employees. That way they can be delegated to the right employees to get the jobs done.

# SECRETARY'S REPORT

General Manager, Sandy Kuhn reported that we are in "fair mode" and that things are really busy in the office.

# TREASURER'S REPORT

Dan Huffman said that we are in "full fair mode." Dan reported that there will be five credit card swipers available and to let him know if you need one. He will be testing taking credit cards at the State Route 23 gate and at the Liberty gate.

Tiffany Rankin reported that the financial audit is almost done and we received a clean audit report, which means no findings, so unless something crazy would happen we are good. She didn't have an update on the worker's compensation audit.

Colleen Smith moved to write a check for cash to cover the start of the fair. Tiffany Rankin second the motion and motion carried.

## PERSONNEL COMMITTEE

No report.

## **EXECUTIVE COMMITTEE**

No report.

## FINANCE COMMITTEE

No report.

# FAIR ADVISORY COMMITTEE

Aaron Roll reported that there would be a FAC meeting this coming Saturday, September 7. He also reported that the kiddie tractor pull was moved to the show arena instead of the annex.

# ADVERTISING COMMITTEE

Diane Winters reported that she had heard the fair commercials on the radio. A big thank you to Jackie and Ted Colflesh for hanging the fair dates sign on the side of their semi-trailer on State Route 36/37.

# SAFETY COMMITTEE

Jackie Colflesh reported that a meeting was held August 30 with the county and city officials working at the fair and there were no issues. Representatives from Highland Security attended the meeting and were introduced.

# **MOTOR SPORTS COMMITTEE**

Larry Moreland reported that there was a Motor Sports Committee meeting held August 27. He reported that additional fencing is needed along the bleachers and in the front area. Larry Moreland moved to spend up to \$2,300 to install additional fencing in the Motor Sports Complex. Pat Allen second and motion carried. He also reported that two loads of gravel would be needed.

## FACILITY/FACILITY PLANNING

Pat Allen moved to spend up to \$10,000 for stone and sand to get the roads and track ready for the fair. Mike Conklin second the motion and motion carried. Larry Moreland moved and Pat Allen second a motion to spend up to \$2,500 on brine for the roads. Motion carried.

#### RACING

Tom Wright reported that he had a meeting with Chris Nelson, who will be overseeing the race program sales during the fair. Mick Fisher is going to help Chris as needed.

Speaker of the House, Larry Householder, will be having an event in a tent that will be just east of the Top of the Stretch tent. He is expecting around 150 people to attend.

T. Thomson and Mike Harter went to Northfield for the Ohio Sire Stakes Championship races.

#### WALL OF FAME COMMITTEE

Chip Thomson reported that the invitations for the Wall of Fame are out and encouraged board members to attend if at all possible. He is working to get trees planted in honor of the Joe Neville award recipients.

## HOSPITALITY/ENTERTAINMENT

Colleen Smith reported that sales for the hospitality tents are up and that things are moving along well.

#### ALL HORSE PARADE

Diane Winters reported that the Horse Parade will be Sunday, Sept. 8 starting at 3 p.m. Things are good to go and it looks like the weather will be good.

# BED TAX COMMITTEE

Pat Paykoff reported that six companies attended the pre-bid meeting which was held August 29 in the Merchants Building. The bids will be opened on September 25. The first invoice from Harper Architectural Firm was received and will be turned in for Bed Tax money.

Tom Wright reported that the horse barns project is moving forward and they have identified steps to keep things going.

Tom Wright will try to get a packet together for board members on FAQs on the Bed Tax and copies of the white papers to have as a resource during the Fair.

# BED TAX RENEWAL

Chip Thomson reported that there will be a Bed Tax Renewal Committee meeting on October 14 at 6 p.m. to formulate a plan for the extension of the Bed Tax money. An agenda will follow.

# **COVERED ARENA COMMITTEE**

No report.

# **OLD BUSINESS**

Just a reminder that Don Howard, Pat Allen and Colleen Smith are signed up to work at the September 6 First Friday. Maddie Skillings will send you the details.

Window painting update -10 have signed up for contest, some are painted but didn't want to be in the contest.

#### **NEW BUSINESS**

Aaron Roll moved and Jon Melvin second a motion to approve up to \$30,000 to pay Del Mar for the beer for the fair. Motion carried.

Tom Wright moved and Colleen Smith second a motion to pay Post Printing up to \$37,000 for race program printing. Motion carried.

Tom Roll moved and Colleen Smith second a motion to pay Thorsen's Greenhouse \$4,200 for mums and planters for the fair. Motion carried.

Mike Conklin moved and Chip Thomson second a motion to pay Mobile Productions up to \$59,000 for simulcasting. Motion carried.

Mike Conklin moved and Jon Melvin second a motion to pay Teletimer up to \$5,400 for timing services for the horse races. Motion carried.

Chip Thomson moved and Mick Fisher second a motion to spend up to \$4,000 on new televisions for in the grandstand and tents. Motion carried.

Diane Winters moved and Chip Thomson second a motion to spend up to \$4,200 for new gates for the Jug and Jugette. Motion carried.

# **EXECUTIVE SESSION**

# **ANNOUNCEMENTS**

Chip Thomson moved to adjourn. Tom Roll second the motion. Motion carried.

Don Howard, President	Sandy Kuhn, Secretary/General Manager